**SSTTAC Website Panel Discussion September 23, 2015** 

Participants:

Phil Belejchak - Sandvik

Gary Boberick – Sandvik

Tony Thurman – SMST

Holly Both - Plymouth Tube

Skip Hartquist - Kelley Drye & Warren (moderator)

Moderator: Any new industries that are being served by member companies? No? Okay.

Moderator: What about the current market outlook? What do you see in the next six months or

so?

Gary Boberick: We don't see too much of a change in the next six months. It's a fairly

uncertain market at the moment with the price of oil being low and the activity being low. It's

really a lot of uncertainty in the six to twelve months in our view.

Moderator: Anyone else?

Tony Thurman: We're the same. I agree with you. We don't see much change in the

marketplace. We even suspect that it might slow down a little more from our perspective.

Holly Both: I echo that same sentiment. We're not overly optimistic about 2016 being much

different from 2015 certainly in the first half anyway.

Moderator:. Okay, thank you.

Moderator: How about quality issues with imports? Are you seeing business that you're picking

up because of poor quality of product coming in from China or elsewhere?

Tony Thurman: No. I'm hearing of quality issues but I've not actually seen any. We know the

customer yesterday was complaining about quality issues for import products but to actually

have seen them, no.

Moderator: Alright, how about any new production capacity in the industry, new equipment or

certification since we met last spring?

Gary Boberick At Sandvik we're doing a little bit of upgrading in the Scranton, Pennsylvania

facility with some new equipment and upgrades.

Tony Thurman: We've picked up a PCB certification. I think it's WR2 German pressure vessel

type.

Moderator: Anything else you want to discuss? Thank you.

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